



THE COUNTY OF GALVESTON

RUFUS G. CROWDER, CPPO, CPPB  
PURCHASING AGENT

COUNTY COURTHOUSE  
722 Moody (21<sup>st</sup> Street)  
Fifth (5<sup>th</sup>) Floor  
GALVESTON, TEXAS 77550  
(409) 770-5371

GWEN MCLAREN, CPPB  
ASST. PURCHASING AGENT

December 4, 2017

Mr. Steve Weber  
DataVox, Inc.  
6650 W. Sam Houston Pkwy S.  
Houston, TX 77072

Re: **Bid #B181007, Cisco Core Case Catalyst 9300 & 9500**  
**Contract #CM18063**

Dear Mr. Weber,

At our regular meeting of the Galveston County Commissioners' Court on December 4, 2017, your company was awarded the contract associated with Bid #B181007, Cisco Core Case Catalyst 9300 & 9500. Prior to receiving the notification to proceed, please forward all required documents as requested per the bid conditions.

Invoices are to be sent to the following address:

Galveston County Auditor's Office  
P.O. Box 1418  
Galveston, Texas 77553

If you have any questions, please feel free to call.

CONGRATULATIONS and we look forward to doing business with your company!

Sincerely,

A handwritten signature in black ink, appearing to read "Rufus G. Crowder", written over a horizontal line.

Rufus G. Crowder, CPPO, CPPB  
Purchasing Agent  
Galveston County

## County of Galveston Bid Tab Report

Bid Header Bid Number: B181007

Open: 11/16/2017											
					Vendor: 700678		Vendor: 718921		Vendor: 720062		
					DATAVOX INC.		GENERAL DATATECH LP		Frontier Communications of Ame		
Item #	Product Code	Description	Qty	Units	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended	
0001	96100	CATALYST 9500 40-PORT 10GIG SWITCH,	3	EA	8,658.00	25,974.00	8,547.00	25,641.00	14,522.11	43,566.33	
0002	96100	SNTC-8X5XNBD CATALYST 9500 40-PORT 10GIG	3	EA	4,879.01	14,637.03	4,939.17	14,817.51	5,104.59	15,313.77	
0003	96100	CISCO ONE ADVANTAGE HIGH TERM, C9500	3	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0004	96100	C1 ADVANTAGE HIGH TERM C9500 5Y - DNA, 25	3	EA	7,554.30	22,662.90	15,302.30	45,906.90	11,388.39	34,165.17	
0005	96100	CISCO ONE C9500 DNA ADVANTAGE 24-PORT	3	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0006	96100	CISCO ONE SUBSCRIPTION 5Y	3	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0007	96100	CISCO ONE STEALTHWATCH LICENSE TERM - 1	75	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0008	96100	CISCO ONE SUBSCRIPTION SWATCH SKU 5Y	75	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0009	96100	CISCO ONE ISE BASE LICENSE TERM	75	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0010	96100	CISCO ONE SUBSCRIPTION ISE BASE 5Y	75	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0011	96100	CISCO ONE ISE PLUS LICENSE TERM	75	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0012	96100	CISCO ONE SUBSCRIPTION SKU ISE PLUS 5Y	75	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0013	96100	NORTH AMERICA AC	6	EA	0.00	0.00	0.00	0.00	0.00	0.00	

		TYPE A POWER CABLE									
0014	96100	CAT9500 UNIVERSAL IMAGE	3	EA	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0015	96100	C9500 NETWORK STACK, ADVANTAGE	3	EA	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0016	96100	CATALYST 9500 NETWORK MODULE BLANK COVER	3	EA	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0017	96100	950W AC CONFIG 4 POWER SUPPLY FRONT TO	3	EA	780.00	2,340.00	770.00	2,310.00	1,234.67	3,704.01	
0018	96100	950W AC CONFIG 4 POWER SUPPLY FRONT TO	3	EA	585.00	1,755.00	577.50	1,732.50	1,234.67	3,704.01	
0019	96100	1000BASE-SX SFP TRANSCEIVER MODULE, MMF,	48	EA	195.00	9,360.00	192.50	9,240.00	293.97	14,110.56	
0020	96100	CATALYST 9500 40-PORT 10GIG SWITCH,	3	EA	8,658.00	25,974.00	8,547.00	25,641.00	14,522.11	43,566.33	

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Item #	Product Code	Description	Qty	Units	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended	
0021	96100	SNTC - 8X5XNBD CATALYST 9500 40-PORT	3	EA	4,879.01	14,637.03	4,939.17	14,817.51	5,104.59	15,313.77	
0022	96100	CISCO ONE ADVANTAGE HIGH TERM, C9500	3	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0023	96100	C1 ADVANTAGE HIGH TERM C9500 5Y - DNA, 25	3	EA	7,554.30	22,662.90	15,302.30	45,906.90	11,388.39	34,165.17	
0024	96100	CISCO ONE C9500 DNA ADVANTAGE 24-PORT	3	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0025	96100	CISCON ONE SUBSCRIPTION SKU 5Y	3	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0026	96100	CISCO ONE STEALTHWATCH LICENSE TERM - 1	75	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0027	96100	CISCO ONE SUBSCRIPTION SWATCH SKU 5Y	75	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0028	96100	CISCO ONE ISE BASE LICENSE TERM	75	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0029	96100	CISCO ONE SUBSCRIPTION ISE BASE 5Y	75	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0030	96100	CISCO ONE ISE PLUS LICENSE TERM	75	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0031	96100	CISCO ONE SUBSCRIPTION SKU ISE PLUS 5Y	75	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0032	96100	NORTH AMERICA AC TYPE A POWER CABLE	6	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0033	96100	CAT9500 UNIVERSAL IMAGE	3	EA	0.00	0.00	0.00	0.00	0.00	0.00	

0034	96100	C9500 NETWORK STACK, ADVANTAGE	3	EA	0.00	0.00	0.00	0.00	0.00	0.00
0035	96100	CATALYST 9500 NETWORK MODULE BLANK COVER	3	EA	0.00	0.00	0.00	0.00	0.00	0.00
0036	96100	950W AC CONFIG 4 POWER SUPPLY FRONT TO	3	EA	780.00	2,340.00	770.00	2,310.00	1,234.67	3,704.01
0037	96100	950W AC CONFIG 4 POWER SUPPLY FRONT TO	3	EA	585.00	1,755.00	577.50	1,732.50	1,234.67	3,704.01
0038	96100	CATALYST 9500 40-PORT 10GIG SWITCH,	3	EA	8,658.00	25,974.00	8,547.00	25,641.00	14,522.11	43,566.33
0039	96100	SNTC-8X5XNBD CATALYST 9500 40-PORT 10GIG	3	EA	4,879.01	14,637.03	4,939.17	14,817.51	5,104.59	15,313.77
0040	96100	CISCO ONE ADVANTAGE HIGH TERM, C9500	3	EA	0.00	0.00	0.00	0.00	0.00	0.00

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Item #	Product Code	Description	Qty	Units	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended	
0041	96100	C1 ADVANTGE HIGH TERM C9500 5Y - DNA, 25	3	EA	7,554.30	22,662.90	15,302.30	45,906.90	11,388.39	34,165.17	
0042	96100	CISCO ONE C9500 DNA ADVANTAGE 24-PORT	3	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0043	96100	CISCO ONE SUBSCRIPTION SKU 5Y	3	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0044	96100	CISCO ONE STEALTHWATCH LICENSE TERM - 1	75	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0045	96100	CISCO ONE SUBSCRIPTION SWATCH SKU 5Y	75	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0046	96100	CISCO ONE ISE BASE LICENSE TERM	75	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0047	96100	CISCO ONE SUBSCRIPTION ISE BASE 5Y	75	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0048	96100	CISCO ONE ISE PLUS LICENSE TERM	75	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0049	96100	CISCO ONE SUBSCRIPTION SKU ISE PLUS 5Y	75	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0050	96100	NORTH AMERICA AC TYPE A POWER CABLE	6	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0051	96100	CAT9500 UNIVERSAL IMAGE	3	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0052	96100	C9500 NETWORK STACK, ADVANTAGE	3	EA	0.00	0.00	0.00	0.00	0.00	0.00	
0053	96100	CATALYST 9500 NETWORK MODULE BLANK COVER	3	EA	0.00	0.00	0.00	0.00	0.00	0.00	

0054	96100	950W AC CONFIG 4 POWER SUPPLY FRONT TO	3	EA	780.00	2,340.00	770.00	2,310.00	1,234.67	3,704.01
0055	96100	950W AC CONFIG 4 POWER SUPPLY FRONT TO	3	EA	585.00	1,755.00	577.50	1,732.50	1,234.67	3,704.01
0056	96100	10GBASE-SR SFP MODULE, ENTERPRISE-CLASS	78	EA	253.50	19,773.00	250.25	19,519.50	411.56	32,101.68
0057	96100	CATALYST 9300 48- PORT UPOE, NETWORK	5	EA	4,017.00	20,085.00	3,965.50	19,827.50	6,179.25	30,896.25
0058	96100	SN7C-8X5XNBD CATALYST 9300 48- PORT UPOE,	5	EA	2,263.39	11,316.95	2,291.29	11,456.45	2,368.03	11,840.15
0059	96100	CISCO ONE C9300 DNA ADVANTAGE 48- PORT	5	EA	0.00	0.00	0.00	0.00	0.00	0.00
0060	96100	CISCO ONE SUBSCRIPTION SKU 5Y	5	EA	0.00	0.00	0.00	0.00	0.00	0.00

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Item #	Product Code	Description	Qty	Units	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended	
0061	96100	CISCO ONE ISE BASE LICENSE TERM	125	EA	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0062	96100	CISCO ONE SUBSCRIPTION ISE BASE 5Y	125	EA	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0063	96100	CISCO ONE ISE PLUS LICENSE TERM	125	EA	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0064	96100	CISCO ONE SUBSCRIPTION SKU ISE PLUS 5Y	125	EA	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0065	96100	CISCO ONE STEALTHWATCH LICENSE TERM - 1	125	EA	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0066	96100	CISCO ONE SUBSCRIPTION SWATCH SKU 5Y	125	EA	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0067	96100	CATALYST STACK POWER CABLE 30 CM	5	EA	0.00	0.00	0.00	0.00	55.85	279.25	
0068	96100	50CM TYPE 1 STACKING CABLE	10	EA	0.00	0.00	0.00	0.00	58.79	587.90	
0069	96100	NORTH AMERICA AC TYPE A POWER CABLE	10	EA	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0070	96100	1100W AC CONFIG 1 POWER SUPPLY	5	EA	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0071	96100	CAT9300 UNIVERSAL IMAGE	5	EA	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0072	96100	C9300 NETWORK ADVANTAGE, 48-PORT LICENSE	5	EA	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0073	96100	1100W AC CONFIG 1 SECONDARY POWER SUPPLY	5	EA	741.00	3,705.00	0.00	0.00	1,117.09	5,585.45	



0074	96100	CATALYST 9300 8 X 10GE NETWORK MODULE	5	EA	975.00	4,875.00	0.00	0.00	1,499.25	7,496.25
0075	96100	CISCO ONE ADVANTAGE TERM, C9300 48 - PORT	5	EA	0.00	0.00	0.00	0.00	0.00	0.00
0076	96100	C1 ADVANTAGE TERM C9300 48P 5Y - DNA, 25	5	EA	2,710.50	13,552.50	0.00	0.00	4,168.49	20,842.45
0077	96100	CISCO ONE ADD-ON SESSION OPT OUT (NO	5	EA	0.00	0.00	0.00	0.00	0.00	0.00
0078	96100	CISCO SPARK BOARD 55	1	EA	0.00	0.00	0.00	0.00	4,112.36	4,112.36
0079	96100	ESS WITH 8X5XNBD CISCO SPARK BOARD 55	1	EA	1,567.28	1,567.28	731.50	731.50	1,639.75	1,639.75
0080	96100	POWER CORD FOR UNITED STATES OF AMERICA	1	EA	0.00	0.00	962.50	962.50	0.00	0.00

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Item #	Product Code	Description	Qty	Units	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended	
0081	96100	CISCO SPARK BOARD 55 WALL MOUNT KIT	1	EA	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0082	96100	CAB (16,4 FEET/5M) GREY ETHERNET	1	EA	0.00	0.00	5,490.50	5,490.50	0.00	0.00	0.00
0083	96100	CISCO SPARK BOARD, CABLE MANAGEMENT KIT	1	EA	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0084	96100	CISCO SPARK BOARD 55 - UNIT	1	EA	0.00	0.00	979.60	979.60	0.00	0.00	0.00
0085	96100	SPARK SHARED RESOURCES	1	EA	0.00	0.00	1,921.15	1,921.15	5,904.00	5,904.00	
0086	96100	BASIC SUPPORT FOR CISCO SPARK	1	EA	0.00	0.00	1,586.61	1,586.61	0.00	0.00	0.00
0087	96100	SPARK BOARD 55 AND 70 - ROOM REGISTRATION	1	EA	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0088	96100	4 METER, LC TO SC FIBER OPTIC PATCH	64	EA	41.53	2,657.92	0.00	0.00	52.91	3,386.24	
0089	96100	SC-SC COUPLER	64	EA	29.33	1,877.12	0.00	0.00	13.42	858.88	
<b>Total</b>						<b>290,876.56</b>	<b>342,939.04</b>	<b>441,001.04</b>			

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