



THE COUNTY OF GALVESTON

RUFUS G. CROWDER, CPPO, CPPB
PURCHASING AGENT

COUNTY COURTHOUSE
722 Moody (21st Street)
Fifth (5th) Floor
GALVESTON, TEXAS 77550
(409) 770-5371

GWEN MCLAREN, CPPB
ASST. PURCHASING AGENT

April 22, 2019

Jake Guarino
Zeno Digital Solutions, LLC
10688 Haddington Drive
Houston, TX 77043

**Re: RFP #B182021, Enterprise Multi-Function Device Management & Implementation Services
Contract #CM18228**

Dear Mr. Guarino,

At our regular meeting of the Galveston County Commissioners' Court on April 22, 2019 your company was awarded the contract associated with RFP #B182021, Enterprise Multi-Function Device Management & Implementation Services. Prior to receiving the notification to proceed, contract negotiations can begin in an effort to finalize the agreement.

Invoices are to be sent to the following address:

Galveston County Auditor's Office
P.O. Box 1418
Galveston, Texas 77553

If you have any questions, please feel free to call.

CONGRATULATIONS and we look forward to doing business with your company!

Sincerely,

A handwritten signature in black ink, appearing to read "Rufus G. Crowder", written over a horizontal line.

Rufus G. Crowder, CPPO, CPPB
Purchasing Agent
Galveston County