

THE COUNTY OF GALVESTON

RUFUS G. CROWDER, CPPO, CPPB
PURCHASING AGENT

GWEN MCLAREN, CPPB
ASST. PURCHASING AGENT

COUNTY COURTHOUSE
722 Moody (21st Street)
Fifth (5th) Floor
GALVESTON, TEXAS 77550
(409) 770-5371

October 20, 2016

RE: ADDENDUM #1
RFQ 161020 Delinquent Property Tax Collection Services

To All Prospective Qualifiers,

The following information is being provided to aid in preparation of your qualification submittal(s):

Question #1: *Please confirm the due date for this procurement is 12/31/2016.*

Response: Yes, the qualification opening is Monday, October 31, 2016 at 2:00 P.M.

Question #2: *What is the date by which you will answer these questions?*

Response: Typically responses are available within the same day asked, however, reports had to be run in order to properly and accurately respond to the questions submitted.

Question #3: *Please describe your level of satisfaction with your current vendor(s), if applicable.*

Response: The current vendor was highly recommended for a contract extension.

Question #4: *What is the total dollar value of accounts available for placement now by category, including any backlog?*

Response: The delinquent roll for Galveston County and County Road and Flood, by year with levy, penalty and interest and attorney fees is attached. Whether all accounts are collectable is uncertain (for example, an unpaid account may have been properly and legally deferred by a senior or disabled person and those amounts are included in the totals). We are unable to break out the delinquent roll by category (I assume you mean property type), only by year of delinquency. These totals change daily as accounts are paid and the final amount that will be available for placement will be known six months from date of contract termination. There is no backlog. Delinquent collections commence July 1st each year on all qualified unpaid accounts.

Question #5: *What is the total number of accounts available for placement now by category, including any backlog?*

Response: See response to previous question and attachment.

Question #6: *What is the average balance of accounts by category?*

Response: See response to previous question and attachment. It would be inappropriate to calculate an "average balance of accounts" and category is unavailable and inconsequential.

Question #7: *What is the average age of accounts at placement (at time of award and/or on a going-forward basis), by category?*

Response: See attachment and responses to previous questions.

Question #8: *What is the monthly or quarterly number of accounts expected to be placed with the vendor(s) by category?*

Response: The entire delinquent roll for Galveston County and Road and Flood will be placed with the vendor. See attachment for additional information.

Question #9: *What is the monthly or quarterly dollar value of accounts expected to be placed with the vendor(s) by category?*

Response: The entire delinquent roll for Galveston County and Road and Flood will be placed with the vendor. See attachment for additional information.

Question #10: *What has been the historical rate of return or liquidation rate provided by any incumbent (s), and/or what is anticipated or expected as a result of this procurement?*

Response: The Tax Office is unable to respond to this question as there is no known rate of return, simple taxes collected. Should the vendor wish to be provided levy collected rates for each tax year through July 31 of each tax year, that information could be provided. The anticipated or expected result of a vendor being awarded the contract is specified with the RFQ.

Question #11: *If applicable, will accounts held by an incumbent(s) or any backlog be moved to any new vendor(s) as a one-time placement at contract start up?*

Response: The previous contract allows a six month period from date of termination for the current vendor to complete collection efforts. After that point in time, all accounts that are collectable will be moved to any new vendor.

Question #12: *What computer software system do you use to manage your accounts/inventory?*

Response: We use a software system called ACT (Appraisal and Collection Technologies).

Question #13: *Do you have any plans of changing that system in the future, and why/why not?*

Response: Please refer to RFQ. We do not know at this point in time whether we will be making a change from the current system.

Question #14: *Do you subscribe to any offset programs?*

Response: We are not familiar with offset programs.

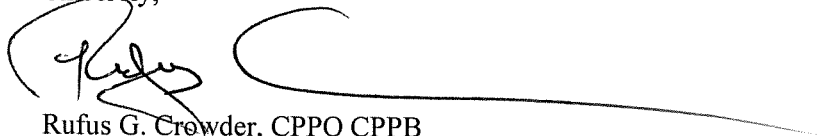
As a reminder, all questions regarding this bid must be submitted in writing to:

Rufus G. Crowder, CPPO CPPB
Galveston County Purchasing Agent
722 Moody, Fifth (5th) Floor
Galveston, Texas 77550
E-mail: rufus.crowder@co.galveston.tx.us

If you have any further questions regarding this bid, please address them to Rufus Crowder, CPPO CPPB, Purchasing Agent, via e-mail at rufus.crowder@co.galveston.tx.us, or contact the Purchasing Department at (409) 770-5371.

Please excuse us for any inconvenience that this may have caused.

Sincerely,

A handwritten signature in black ink, appearing to read 'Rufus', with a long, sweeping horizontal line extending to the right across the page.

Rufus G. Crowder, CPPO CPPB
Purchasing Agent
Galveston County

GALVESTON COUNTY
 DELINQUENT TAX ROLL - CO #659

Tax Unit: 1,2
 Status: DELINQUENT

Tax Unit: 1 - GALVESTON CO

Year	Levy Balance	P&I	Attorney Fee	Court Cost	Abstract Fee	Other Fee	Totals
1984	0.58	2.28	0.43	0.00	0.00	0.00	3.29
1988	9.28	32.02	6.20	0.00	0.00	0.00	47.50
1990	562.55	1,805.76	355.23	0.00	0.00	0.00	2,723.54
1991	658.57	2,034.97	404.02	0.00	0.00	0.00	3,097.56
1992	707.70	2,101.88	421.43	0.00	0.00	0.00	3,231.01
1993	7,052.46	20,099.52	4,072.79	0.00	0.00	0.00	31,224.77
1994	1,145.08	3,126.12	640.74	0.00	0.00	0.00	4,911.94
1995	3,731.10	9,231.94	1,790.14	0.00	0.00	0.00	14,753.18
1996	55,625.67	137,967.21	28,862.51	0.00	0.00	0.00	222,455.39
1997	54,207.00	126,593.87	26,213.82	0.00	0.00	0.00	207,014.69
1998	57,816.44	127,409.73	26,653.53	0.00	0.00	0.00	211,879.70
1999	60,355.69	126,032.20	26,918.02	0.00	0.00	0.00	213,305.91
2000	72,289.23	142,581.27	31,076.74	0.00	0.00	0.00	245,947.24
2001	78,233.21	144,303.29	31,960.12	0.00	0.00	0.00	254,496.62
2002	92,561.27	159,910.55	36,262.33	0.00	0.00	0.00	288,734.15
2003	119,075.58	185,009.01	40,485.01	0.00	0.00	0.00	344,569.60
2004	126,183.38	181,523.78	40,981.25	0.00	0.00	0.00	348,688.41
2005	145,387.78	191,600.07	58,356.27	0.00	0.00	0.00	395,344.12
2006	247,470.97	305,667.84	97,624.67	0.00	0.00	0.00	650,763.48
2007	255,932.01	285,135.62	96,159.95	0.00	0.00	0.00	637,227.58
2008	279,978.78	280,485.71	100,820.83	0.00	0.00	0.00	661,285.32
2009	301,772.45	267,852.71	103,695.14	0.00	0.00	0.00	673,320.30
2010	320,107.15	244,618.75	99,120.49	0.00	0.00	0.00	663,846.39
2011	342,420.37	217,408.75	94,038.28	0.00	0.00	0.00	653,867.40
2012	409,630.36	214,130.07	107,045.86	0.00	0.00	0.00	730,806.29
2013	477,574.81	197,081.51	113,022.43	0.00	0.00	0.00	787,678.75
2014	748,399.86	230,734.36	172,407.59	0.00	0.00	0.00	1,151,541.81
2015	1,554,678.76	304,917.53	331,057.63	0.00	0.00	0.00	2,190,653.92
	5,813,568.09	4,109,398.32	1,670,453.45	0.00	0.00	0.00	11,593,419.86

Tax Unit: 2 - ROAD & FLOOD

Year	Levy Balance	P&I	Attorney Fee	Court Cost	Abstract Fee	Other Fee	Totals
1983	11.57	46.86	8.76	0.00	0.00	0.00	67.19
1988	1.56	5.38	1.04	0.00	0.00	0.00	7.98
1990	61.56	197.58	38.88	0.00	0.00	0.00	298.02
1991	61.78	190.87	37.89	0.00	0.00	0.00	290.54

**GALVESTON COUNTY
 DELINQUENT TAX ROLL - CO #659**

Tax Unit: 1,2
 Status: DELINQUENT

Year	Levy Balance	P&I	Attorney Fee	Court Cost	Abstract Fee	Other Fee	Totals
1992	57.62	171.13	34.33	0.00	0.00	0.00	263.08
1993	400.76	1,142.17	231.43	0.00	0.00	0.00	1,774.36
1994	66.47	181.47	37.13	0.00	0.00	0.00	285.07
1995	88.78	220.30	42.90	0.00	0.00	0.00	351.98
1996	1,577.12	3,911.30	819.11	0.00	0.00	0.00	6,307.53
1997	1,054.57	2,462.82	512.03	0.00	0.00	0.00	4,029.42
1998	1,123.06	2,478.46	518.44	0.00	0.00	0.00	4,119.96
1999	1,386.28	2,894.52	617.73	0.00	0.00	0.00	4,898.53
2000	1,661.89	3,275.61	713.92	0.00	0.00	0.00	5,651.42
2001	1,734.37	3,200.26	708.86	0.00	0.00	0.00	5,643.49
2002	1,924.79	3,326.52	754.89	0.00	0.00	0.00	6,006.20
2003	2,323.42	3,608.71	789.30	0.00	0.00	0.00	6,721.43
2004	2,149.83	3,092.92	697.37	0.00	0.00	0.00	5,940.12
2005	2,671.98	3,521.51	1,072.65	0.00	0.00	0.00	7,266.14
2006	4,850.35	5,978.66	1,894.61	0.00	0.00	0.00	12,723.62
2007	5,194.13	5,762.15	1,923.29	0.00	0.00	0.00	12,879.57
2008	5,825.08	5,799.56	2,055.11	0.00	0.00	0.00	13,679.75
2009	5,702.32	5,019.18	1,916.38	0.00	0.00	0.00	12,637.88
2010	4,824.09	3,644.57	1,441.31	0.00	0.00	0.00	9,909.97
2011	5,159.67	3,230.61	1,357.61	0.00	0.00	0.00	9,747.89
2012	6,269.01	3,235.41	1,588.56	0.00	0.00	0.00	11,092.98
2013	5,150.71	2,099.96	1,184.67	0.00	0.00	0.00	8,435.34
2014	7,871.76	2,403.90	1,775.44	0.00	0.00	0.00	12,051.10
2015	16,179.40	3,144.63	3,402.06	0.00	0.00	0.00	22,726.09
	85,383.93	74,247.02	26,175.70	0.00	0.00	0.00	185,806.65
	5,898,952.02	4,183,645.34	1,696,629.15	0.00	0.00	0.00	11,779,226.51

Process Summary for Request Seq 2604482

Total Number of Accounts:	19,303
Total Court Cost :	0.00
Total Abstract Fees:	0.00
Total Other Fees:	0.00
Total P&I and Attorney Fees:	5,880,268.41
Total Levy Balance:	5,898,946.02
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Total Balance:	11,779,214.43