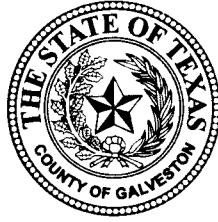


409-770-5395  
FAX: 409-765-3140  
kevin.walsh@co.galveston.tx.us



722 MOODY STREET  
4TH FLOOR  
GALVESTON, TEXAS 77550

## KEVIN C. WALSH, C.P.A.

COUNTY TREASURER  
COUNTY OF GALVESTON

February 7, 2014

Hon. Mark Henry, County Judge  
Hon. Commissioner's Court  
722 Moody  
Galveston, TX 77550

Re: Broker/Dealer Approval FY 2013-2014

Gentleman:

The Following Broker/Dealers have submitted all information and certifications required by the Galveston County Investment Policy for Broker/Dealer approval. I recommend the approval of the following Dealers for use for FY 2014.

Calton & Associates  
Connie Bally  
Institutional Bond Trader  
6221 Davenshire Terrance  
Fort Worth, TX 76112  
1-888-723-6841  
817-457-7772  
[cbally@calton.com](mailto:cbally@calton.com)

Vining Sparks  
Andrew H. Lamanna  
775 Ridge Lake Blvd, Suite 200  
Memphis, TN 38120  
901-766-3000  
[alamanna@viningsparks.com](mailto:alamanna@viningsparks.com)

Great Pacific Securities  
Wes Hall/Leah Belfiore  
151 Kalmus Drive Suite H-8  
Costa Mesa, CA 92626

1-800-284-4804  
714-619-3019(f)  
[whall@greatpac.com](mailto:whall@greatpac.com) [lbelfiore@greatpac.com](mailto:lbelfiore@greatpac.com)

Shearson Financial services, LLC  
Robert Hirsch  
22314 Fairbay Drive  
Katy, TX 77450  
1-888-890-6626  
[bhirsch4@bloomberg.net](mailto:bhirsch4@bloomberg.net)

Deutsche Bank Alex Brown  
Larry Burns  
700 Louisiana, Suite 1500  
Houston, TX 77002  
1-800-811-1226  
[larry.burns@db.com](mailto:larry.burns@db.com)

Coastal Securities  
Jeannie Hughes  
5555 San Felipe, Suite 2200  
Houston, TX 77056  
1-800-489-1882  
[Jeannie.Hughes@coastalsecurities.com](mailto:Jeannie.Hughes@coastalsecurities.com)

Multi-Bank Securities, Inc.  
Dave Jaumotte  
1000 Town Center, Suite 2300  
Southfield, MI 48075  
Phone/Fax: (888) 857-3950  
<http://www.mbssecurities.com>  
[djaumotte@mbssecurities.com](mailto:djaumotte@mbssecurities.com)

If you need any additional information regarding the application of the firms, please feel free to contact me at (409) 770-5395.

Sincerely,



Kevin C. Walsh, CPA

Galveston County Treasurer