



THE COUNTY OF GALVESTON

RUFUS G. CROWDER, CPPB
PURCHASING AGENT

GWEN MCLAREN, CPPB
ASST. PURCHASING AGENT

COUNTY COURTHOUSE
722 Moody (21st Street)
Fifth (5th) Floor
GALVESTON, TEXAS 77550
(409) 770-5371

March 21, 2012

RE: ADDENDUM #1
Bid #B122020, Alarm Services

To All Prospective Bidders,

The following information is being provided to aid in preparation of your bid submittal(s):

As a reminder, all questions regarding this qualification must be submitted in writing to:

Rufus G. Crowder, CPPB,
Galveston County Purchasing Agent,
722 Moody, Fifth (5th) Floor
Galveston, Texas 77550
Fax: (409) 621-7987
E-mail: rufus.crowder@co.galveston.tx.us

Question: *Is Alert Alarms going to let any vendor use their system or do we have to get items installed to take over their obligation?*

Response: The successful contractor is responsible for providing all of the necessary equipment. The County is unsure if the current contractor will allow usage of the existing equipment.

Question: *Is Alert Alarms renting the equipment to Galveston County?*

Response: The equipment is leased to Galveston County.

Question: *We are a major manufacturer of mass notification hardware and software, but will not be able to use Alert Alarms product most likely. Can we omit the radio part of the contract and let the other company continue to provide this service?*

Response: The County would like the Alarm Services contract to be all inclusive and not divided up into sections. Per NFPA 72, the primary method of monitoring is VOIP utilizing the County's network. The secondary source used for monitoring must be an approved NFPA-72 UL radio. We have been moving away from the use of copper telephone lines for budgetary reasons.

Question: *Does Alert Alarm break out the radio cost versus the monitoring costs?*

Response: The use of the radio is included in the monthly bill.

Question: *Does the city own the network that the AES radios are transmitting on or does the current monitoring facility? If the city owns then we will be able to point the IP link from the AES transceiver to the monitoring center.*

Response: There are two methods that are utilized to monitor the alarm system. They are Internet and wireless radio. The County owns the network that is used to access the internet. The radio uses a frequency and tower that the County does not own. The present vendor controls the radio portion of monitoring.

If you have any further questions regarding this bid, please address them to Rufus G. Crowder, CPPB, Purchasing Agent, via e-mail at rufus.crowder@co.galveston.tx.us, or contact the Purchasing Department at (409) 770-5371.

Please excuse us for any inconvenience that this may have caused.

Sincerely,

A handwritten signature in black ink, appearing to read 'Rufus G. Crowder', followed by a long horizontal line extending to the right.

Rufus G. Crowder, CPPB
Purchasing Agent
Galveston County